



CLOUD FORWARD DEPLOYED ENGINEER JOB DESCRIPTION

Role Description:

The Cloud Forward Deployed Engineer will work under Digital Transformation Global Unit of FPT Software to lead/support our Cloud Program and contribute to **pre-sales**, **delivery** and portfolio activities.

What you would be doing:

- Provide well-architected cloud solutions to customers & actively oversee, participate with project team members to ensure the delivery of outcome-based projects
- Support the customer solution team to engage & convince customers on technical aspect of cloud solution in order to generate revenue related to cloud opportunities;
- Collaborate with Cloud partners & DXG Center of Excellence Cloud team to develop practices & framework for strengthening quality of cloud projects;
- Developing your skills to become a trusted cloud consultant of strategic accounts;
- Working in a global team with passion in making Digital Transformation a reality.

Skills and Competencies:

- Excellent in communication, proposal development, presentation/ pitching
- Wide-range knowledge with Cloud technology
- 5–10-year experience on pre-sales or IT strategy/management
- Have role as lead/sub-lead in Cloud program in big/middle enterprises (>100M IT budget) or from Consulting firms
- Must have 3 years working with AWS, Azure or GCP (have experience to use Cloud service in specific area)
- Must have at least 5 years working with software development, software design
- Well knowledge of data fundamental: data storages, data pipeline, data format...
- Well knowledge of container (k8s), micro-service, event base architecture
- Well knowledge and experience of .NET or Java application development
- Well knowledge of laaS, PaaS option for application development and optimization
- Well knowledge with Cloud cost, Cloud security
- Well knowledge of Cloud monitoring and optimization framework
- Well knowledge and experience of IAC and automation scripting
- TOGAF Enterprise Solution Architect certification